

# Gaining Efficiencies & Maintaining Service Newsletter

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## After the initial budget cuts What next?



Improving efficiency is a little bit like trying to lose weight. We can decide to go on a diet or we can take a long hard look at the root causes of our situation and set out to change the way we live. Initiatives, like diets, rarely deliver sustainable improvements in performance and well being.

If we are serious about improving efficiency & creating sustainable communities then we have to see our present and emerging situation in new ways and explore fundamental changes in the way we do things. Our industry faces unprecedented financial challenges; many areas of the public sector will face costs cuts of 20%. We note that many public sector organisations consider that within their operating systems there is upwards of 20% inefficiencies and waste. Much of which is “locked in” by the existing cultures and operating approaches.

Consider two scenarios:-

**A) The conventional reactive approach** - slashing costs, making redundancies, squeezing the supply chain, offsetting risk, self protectionism, draining funds from the front line, creating a ripple effect damaging the local economy & community.

**B) The progressive approach** – perceiving an integrated and connected system, objectively identifying & eradicating areas of waste and non value adding effort, consideration of the wider implications of cost cutting and developing alternative strategies, maintaining front line funding, protecting the local economy, SME's and community.

Our cultures, organisational approaches and the way we approach strategy underpin how we will perceive and react to the financial crisis.

### Do we best serve our community through a reactive or progressive cultural approach to the financial crisis?

Impart links provide support, coaching and capacity building for your organisation, to allow you to explore, consider and articulate what a step change in operating culture could mean for you.

We combine the following aspects in an inclusive, expedient and affordable package:-

- A whole cost of service delivery review
- A cultural, organisational & strategic appraisal
- Formulation of a step change strategy

Benefits include more informed and better decision making, development of alternative and complementary strategies to cost cutting, departmental protection, a route map to increased efficiency, mitigation & management of adverse strategic risks of the financial crisis on the local economy & community.



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