

Hugh Raven MRICS.

Director

Contact details

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Professional Summary

High profile construction professional with an extensive track record specialising in cost and procurement management across all sectors.

Key Skills & Competencies

- Strategic Value and Cost Management
- Open Book Cost Management
- Value Engineering
- Risk Management
- Facilitation
- Partnering Advice
- Development of performance led KPI Frameworks and Benchmarking Models
- Integrated Team Working and Team Building
- Procurement strategist
- Problem solving and resolution

Employment History

Impart links Limited February 2000 to present

Co-founder and Director

Detailed hands-on experience of Partnering Procurement, facilitation, strategic cost management, cost planning techniques, value engineering, risk analysis, benchmarking, contractual advice, audits, settlement of disputes, project co-ordination, and financial reporting. Notable commissions;

- Partnering Adviser for Solihull Community Housing ALMO – Decent Homes Programme; including leading the EU Procurement process and ITT preparation, ongoing strategic development and monitoring of the Partnership, contract preparation, development of Price Framework and open book model, KPI Handbook and risk management procedures. Recently, as part of a structured programme of Value Engineering Hugh facilitated a Value Engineering Workshop that delivered savings estimated in excess of £3m on one major work stream.
- Partnering Adviser for Mansfield District Council – Housing Improvements Programme; including advising on procurement options, leading the EU Procurement process and ITT preparation, ongoing strategic development and monitoring of the Partnership, contract preparation, development of Price Framework and open book model, KPI Handbook and risk management procedures, managing day to day interim and cost management activity.
- Collaborative Working Adviser for DEVCO, a Consortium of South Wales Housing Associations; involving the development of a strategy for the integration of procurement, asset management and Housing Management activity, training in open book cost management and implementation of open book models, development of medium term Efficiency Plan and KPI Handbook, introduction of LEAN and VM techniques, development of co-ordinated strategy in response to the Welsh Housing Quality Standard and the implementation of a consistent procurement procedure.
- Development of Open Book regime, Best Value Report and Procurement Options Appraisal for long-term delivery of planned / reactive repairs for Trent and Dove HA; including problem solving and cost modelling workshops, development of a cost model and KPI suite.
- Cost management role on the £35m Pollards Hill ERCF Partnering Project involving strategic cost management of the 7 year construction process, reporting directly to the Pollards Hill Board, undertaking the Employer's Agent function and Project Quantity Surveying. This role included the active participation in several Partnering workshops and the facilitation of all Value Engineering workshops culminating in the agreement of a GMP for all phases.

- Partnering Facilitator role for The Oxford Rural Housing Partnership (a consortium of Local Authority enablers and Housing Associations) – rural development programme; including, health-check of existing arrangements, dissemination workshops, supply chain integration and input into Steering Group activity.
- Numerous partnering related workshops and training events for clients including: Broomleigh HA, LB Barnet, Brent Housing Partnership, Peabody Trust, LB Camden, Reigate and Banstead Housing Trust, Mosaic Homes, Woking BC, Basildon Council, West Wilts HA, Bristol City, Notting Hill HA, NW Leicestershire DC.

Bucknall Austin plc
1989 - 1999

Regional Director

Broad responsibility for Quantity Surveying on both a regional and national level. Team Leader of QS professionals operating within the Head Office based in Birmingham. Detailed and hands-on involvement in numerous notable schemes.

Specific interest in partnering techniques including workshop facilitation and the preparation of Partnering Agreements. Author of several articles in leading technical publications and speaker at conferences and seminars throughout the UK. Notable commissions;

- Castle Vale HAT Partnering Projects, Cadbury Drive and Watton Green East. Employers Agent. This role included the active participation in a series of Partnering workshops and the facilitation of workshops specifically aimed at design and cost issues. Both schemes involved residents remaining in occupation throughout the process.
- Liphook Southampton Partnering Facilitation. Workshop facilitation for a consortium of three Housing Associations, Moat, Drum and Hyde with representatives from the contractor and consultants. This workshop comprised a team building exercise and a detailed value engineering focus on the proposed design. It also developed a communications procedure.
- £750,000 Housing Association Refurbishment Scheme in Birmingham's inner city. Employers Agent duties on a complex refurbishment project. Close liaison with two Housing Associations, to secure their objectives.
- Extensive experience in several forms of procurement and contractual arrangements.
- Detailed involvement in Bucknall Austin's response to the Latham Initiative.

**Qualifications, education
and training**

North Birmingham Polytechnic

RICS course (MRICS qualified)
10 O Levels, 3 A levels

and

- Member of the Housing Forum's Barriers to Change Working Group.
- Author of several articles on Partnering Techniques in recognised technical journals including Building Magazine and guest speaker at numerous seminars on Partnering, Performance Monitoring, Cost Planning and other related subjects.
- Speaker/facilitator at the Chartered Institute of Housing Conference, Rethinking Construction and at the Housing Forum Benchmarking Workshops.
- Elected Associate of Royal Institute of Chartered Surveyors in 1985
- Construction Skills Certification Scheme (CSCS) registered.

Leisure

Gardening, cooking, football, renovation, spending quality time with wife and son.