

## **James Manifold MCIQB**

**Consultant**

### **Contact details**

Tel: 01432 273399  
Email: mail@impartlinks.com

### **Key Skills & Competencies**

- Learning Oriented, Rational & Analytical
- Convincing, Challenging, Articulate
- Resolving, Attentive, Involving
- Meticulous, Enterprising, Organised

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## **Employment History**

**Impart links Limited**  
Present

**Consultant**

**Frank Haslam Milan**  
June 2008 to July 2011

**Commercial Director**

Board member responsible for managing the commercial aspects of the business, including winning work through effective procurement and ensuring onsite profitability. Managing a commercial team of 40 including Commercial Managers, Surveyors, Purchasing Managers, Estimators, Bid Writers and Business Development Professionals.

**Frank Haslam Milan**  
May 2004 to June 2008

**Commercial Director**

FHM West Midlands Board Member directly responsible for the management of all the commercial aspects of the region. Reporting directly to the Managing Director and to maximise profitability by managing and controlling the QS, Estimating, Buying Bid Management and accounts department. Key board member responsible for procuring and winning work – including building relationships with key clients through strategic networking.

**Lovell Partnerships**  
May 2003 to May 2004

**Construction Project Manager**

Overall responsibility of managing the delivery of Derby Homes decent homes partnership. Managing the external and internal relationships and ensuring successful delivery of the programme.

**Lovell Partnerships**  
Nov 2002 to May 2003

**Senior QS**

QS responsible for the pre and post contract commercial duties on 2 large decent homes refurb programmes. Managing commercial team to accurately report status to the client teams offering value for money and transparency whilst maintain and enhancing profitability for the business.

**Clegg Construction**  
May 2002 to Nov 2002

**Senior QS**

QS responsible for the £7.5m sport centre rebuild of the £45m Centre Parcs fire damage repair. Managing the procurement / payment of subcontractors, management of variations and profitability and the budget control and liaison with the client team.

**Tarmac/Carillion/Lovell**  
Sept 1993 to May 2002

**Trainee QS – Senior QS**

Various levels of QS experience on social housing refurb and new build projects.

## **Qualifications, education and training**

**University of Derby**

HNC Building Studies

**Willmorton College of Further  
Education**

ONC Building Studies

**Recent training**

Entrepreneurial Business Development, JV & LLP How to incorporate, Negotiation Skills, Business Continuity & Disaster Recovery, Presentation Skills, Interview Techniques, Time Management, Decision Analysis Expertise, Protecting Plans Analysis

**and .....**

- MCIQB
- MIOD
- Assoc RICS
- NVQ Level 5 Construction Management
- IOSH – Senior Manager
- CSCS Manager card holder

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## **Leisure**

Golf, football (playing and watching), reading, socialising, surfing